

Launched 2 years ago under the leadership of Sid Paquette

At that time, RBCx referred solely to our technology banking practice

Vision of helping support tech founders differently, from inception to IPO, by providing hyper specialized expertise, products and services to help them scale

Since then we've grown into different pillars, because we know building great businesses takes more than just capital

 Banking, Capital, Platform, and Ventures – combine to make us the go-to backer of Canadian innovation.

RBCx fuels innovation through our four business pillars

Banking

We support tech companies of all sizes, across all stages, with innovative products and

Capital

We offer a comprehensive suite of banking and financing solutions for venture capital and growth equity firms.

Platform

Our team of specialists and technologists help our portfolio companies scale and support banking clients in make lives better. The goal – all things marketing, operations, design, and technology.

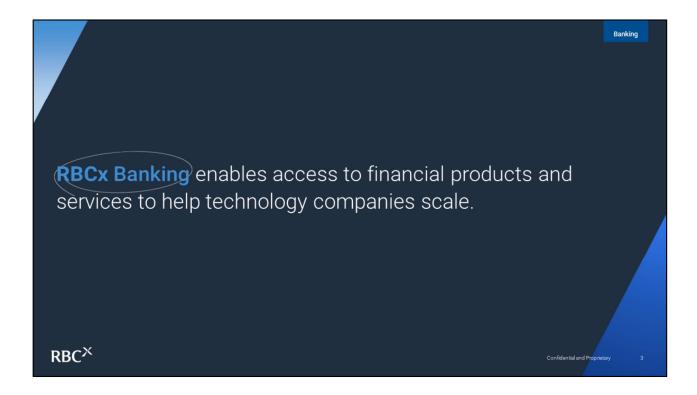
Ventures

We scale startups and highgrowth companies that solve real-world problems and redefine the role of a bank.

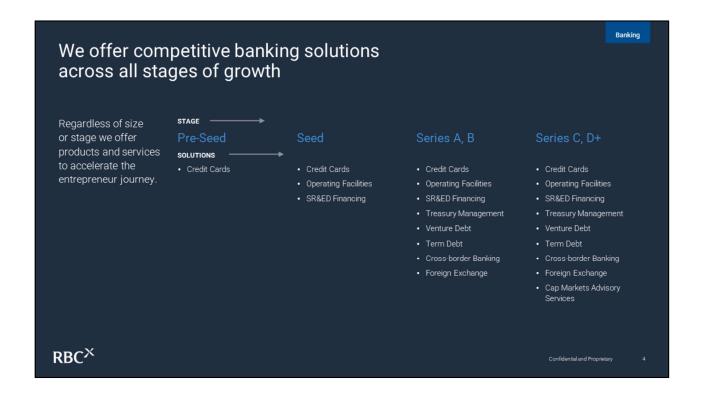
 RBC^{X}

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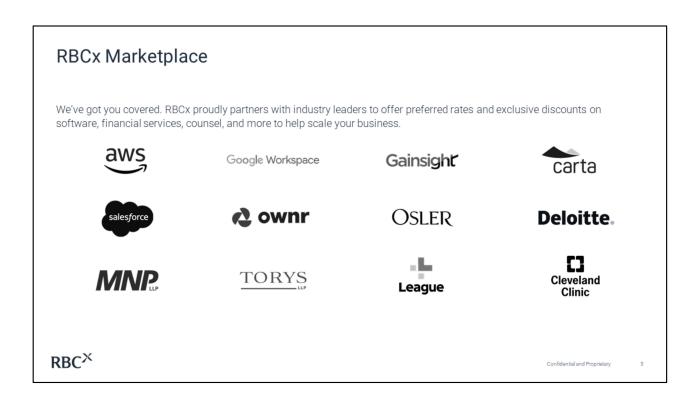
- 1) Banking we support tech companies from inception to IPO with innovative products and services and specialized expertise.
- 2) Capital: a team dedicated to VC management & LP investing
- 3) Platform: a team of operational specialists to support our banking clients in ways far beyond banking. More on that soon.
- 4) Ventures our innovation engine designed to redefine the role of a bank in our communities - not a VC fund!



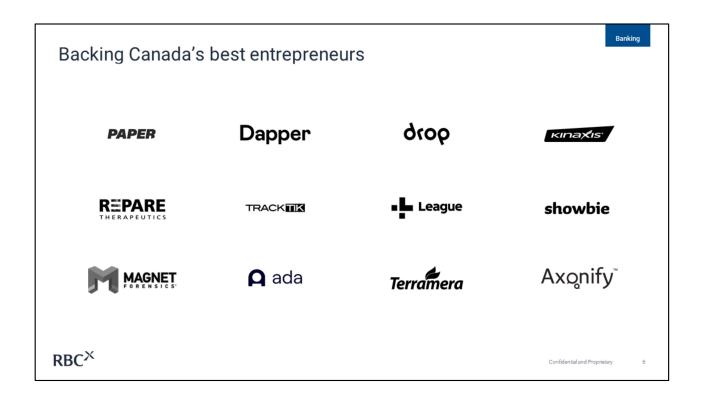
4000 clients
Every major centre coast to coast
100 highly specialized advisors
Clean tech, life sciences, fin tech, tech



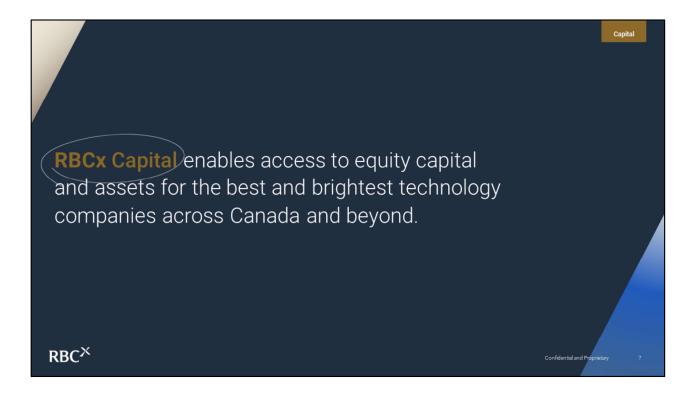
- Venture debt
- SRED financing
- SaaS Financing
- All team members are all tech (including BDS, TSS)
- Most of our clients are global so we have a specialized team in the US
- We also lever our partners inside the bank for advisory (specialized investment banking, RBCx platform, RBCx capital)
- Access to deals and discounts (next slide)



Next slide is Types of clients

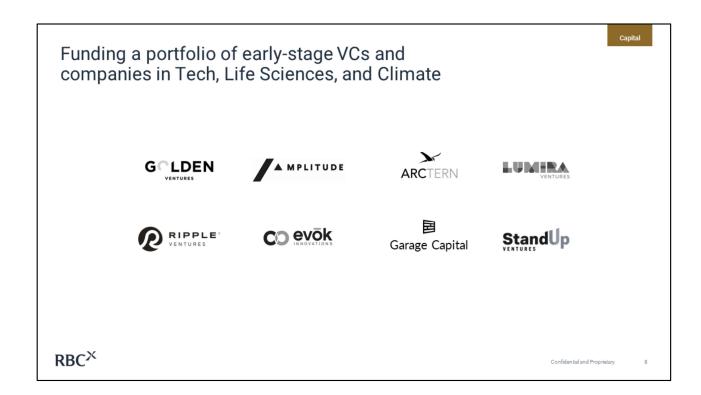


Regionally important: Magnet, Axonify



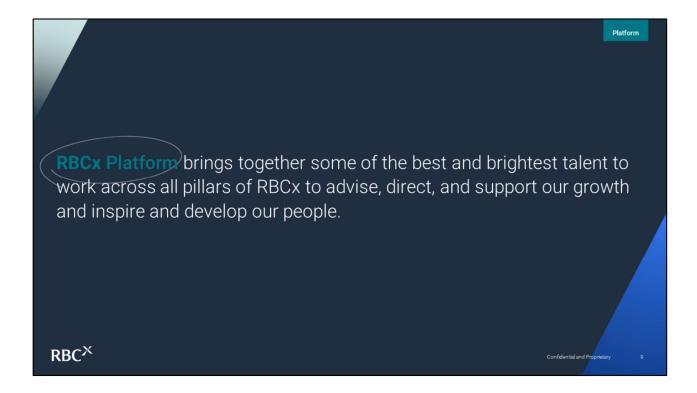
We offer a comprehensive suite of banking and financing solutions for venture capital and growth equity firms.

VC banking practice +



Evok/Arctern: clean tech Lumira/Amplitude: Life Sci

Golden, Ripple, Garage, standup - tech



Operational expertise:

- marketing, PR, strategic design, tech

Content & Events:

- examples: Oktoberfest, Garage Mingler, Lumira/RBC Biotech Founders event

Partnerships (next slide)



Highlight:

- The Accelerator Centre, Velocity, Innovation Factory, Haltech

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Chris